

# Austin Scott

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## EDUCATION

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### Texas A&M University

*College of Engineering, Mays Business School*

*Master of Science in Finance*

*Bachelor of Science in Industrial & Systems Engineering*

**College Station, Texas**

*December 2024*

*Cumulative GPA: 3.85/4.00*

*Cumulative GPA: 3.68/4.00*

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## PROFESSIONAL EXPERIENCE

### Piper Sandler

*Incoming Investment Banking Analyst (Energy & Power Group)*

*Investment Banking Summer Analyst*

- Engaged in all aspects of deal processes including client meetings, financial modeling, valuation analyses, preparation of marketing materials, process tracking, and due diligence proceedings
- Collaborated on multiple M&A, capital raise, and asset sale transactions ranging in size from \$30 MM to \$250 MM, within midstream, oil field services, and clean energy technology sectors

**Houston, Texas**

*August 2024 – Present*

*June 2024 – August 2024*

### Macquarie Group

*Commodities and Global Markets Summer Analyst*

- Assessed counterparty default risk for various energy commodity trades by analyzing clients' financial positions and drafting credit memos to determine internal discretionary trading limits up to \$20 MM for valuation and settlement risk exposures
- Provided approvals for physical natural gas trades across the United States and Canada based on projected swings in mark-to-market value and risk exposure modeled on internal trading software, for over \$200 MM in cumulative notional trade value
- Determined feasibility of responding to over 30 requests for proposals for physical gas supply from utility companies, manufacturers, and other consumers, based on Macquarie's internal risk tolerance with each counterparty and credit terms
- Coordinated interactions with internal risk management group and presented information on counterparties' creditworthiness to establish higher credit limits for deals with higher notional value, extended tenor, or complex credit structure

**Houston, Texas**

*June 2023 – August 2023*

### The Friedkin Group

*Business Intelligence and Operations Intern*

- Developed and implemented a dashboard system within Tableau for business metrics, which reduced the reporting and analytics processing time by 80%, increased sales performance, and improved user satisfaction metrics
- Coordinated in-person and webinar-based training throughout the Tableau implementation project with 11 district sales managers across five states to ensure familiarity with the newly created dashboards' tools and use cases
- Utilized project management skills throughout implementation of a proprietary digital purchasing software for multiple clients across the Southern U.S region, which enabled businesses to increase their market share of e-commerce sales

**Houston, Texas**

*May 2022 – August 2022*

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## LEADERSHIP & INVOLVEMENT

### Horizons Program – Finance Guild

*Director*

- Managed Texas A&M's investment banking recruiting relations with over 25 investment banks and private equity funds
- Recruited a cohort of ~50 college students to participate in the Horizons program, alongside a team of three other directors
- Provided extensive mentorship and guidance to members relating to the investment banking recruiting process

**College Station, Texas**

*August 2023 – August 2024*

*Member*

- Developed an understanding of valuation and M&A processes through educational case studies and guest speakers
- Partnered with established investment bankers who provided mentorship and guidance throughout the recruiting process

*November 2022 – August 2023*

### Student Bonfire

*Manager and Treasurer*

- Coordinated recruitment, training, and safety of a 70-person student organization focused on team building while developing leadership and communication skills for incoming first-year college students
- Managed financial aspects of the organization, overseeing a \$7,000 budget by soliciting donations from past members and supporters, while authorizing expenditures related to recruitment and member retainment efforts

**College Station, Texas**

*August 2020 – November 2022*

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## SKILLS, ACTIVITIES & INTERESTS

**Technical Skills:** Python, Tableau

**Certifications & Trainings:** Wall Street Prep Excel and PowerPoint, CFA Investment Foundations

**Activities:** Titans of Investing (T38), Reveille Fund, Institute of Industrial and Systems Engineers, Society of Petroleum Engineers

**Interests:** Aviation (Licensed Private Pilot), Golf, Fishing, Grilling, Houston Astros, Reading, International Travel