

Sebastian Blaas

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EDUCATION

Texas A&M University

*Master of Science in Quantitative Finance
Mays Business School*

College Station, Texas

May 2025

Cumulative GPA: In Progress

Texas A&M University

*Bachelor of Science in Mechanical Engineering
College of Engineering*

College Station, Texas

May 2024

Cumulative GPA: 3.58/4.00

Honors: Craig and Galen Brown Engineering Honors

PROFESSIONAL EXPERIENCE

ExxonMobil

Incoming Global Trading Analyst

Houston, Texas

June 2025

ExxonMobil

Global Trading Intern – Products

Houston, Texas

May 2024 – August 2024

- Built a balance that comprehends all elements of supply and demand for traders of Canadian liquid petroleum gases, including historical values and forecasting all elements 18 months in the future using indicative data and econometric techniques
- Designed an interactive map of Louisiana natural gas liquids infrastructure that identifies and optimizes system trade routes, providing automatically updating information on pipelines, refineries, fractionators, and natural gas plants

Excel Group

Private Equity Business Intelligence Intern

Washington, D.C.

May 2023 – October 2023

- Spearheaded the build-out of numerous fully automated reports in Excel and Power BI sourcing real-time data, the company's portfolio and individual asset historical and forecasted performance metrics against market competition, and individual asset's financial statements; eliminated manual process of constructing new weekly and monthly reports
- Pinpointed opportunities for optimizing margins through comprehensive P&L analysis and market research across various departments and assets; presented findings to the asset management team, and collaborated on a strategy to improve profits

United Parcel Service (DFW Airport)

Cargo Compartment Designee

Dallas, Texas

May 2020 – August 2021

- Ensured with extreme attentiveness that proper loading and unloading procedures were adhered to by all members of the crew and safety precautions were followed while loading up to 20,000lb crates onto Boeing 767 and 757 and MD11 aircraft
- Led crews' efforts to expedite the loading process by creating a more efficient sequence of steps to orient crates in the correct direction for the cargo hold before lifting with K-loader, reducing the amount of time to load planes by ~15 minutes

Texas A&M Summer Soccer Camp

Coach and Counselor

College Station, Texas

May 2022 – July 2022

- Provided leadership to campers in all areas and acted as a role model in all areas of camp activities, including work ethic, punctuality, and sportsmanship, and maintained high levels of discipline through conflict resolution protocols

LEADERSHIP & INVOLVEMENT

Texas A&M Men's Soccer

Treasurer, Captain

Coppell, Texas

August 2022 – Present

- Manage and allocate an annual budget of ~\$15,000 to help grow the men's club soccer team at Texas A&M
- Head all travel arrangements for an organization of 50+ members, which included transportation and lodging arrangements when competing across the country in regional and national tournaments to represent Texas A&M

Engineering Honors Executive Committee

Professional Development

College Station, Texas

December 2020 – December 2022

- Liaise with company leaders, industry professionals, and engineering faculty to determine how to offer structured professional development opportunities for targeted groups of EH students through coding workshops, career planning, and salary negotiation tactics, as well as marshaling industry nights where freshmen are briefed on industries by leading companies

SKILLS, ACTIVITIES & INTERESTS

Languages: Spanish – conversational proficiency

Skills: Python, Microsoft Power BI, Power Automate, Microsoft Office – Excel and PowerPoint, VBA

Certifications & Training: Wall Street Prep Excel and PowerPoint, CFA Investment Foundations

Interests: Sailing, Soccer, Golf, Modern Art and Architecture, Formula 1, Tennis, Cooking