

# Guillermo Balandrano

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## EDUCATION

### Texas A&M University

*Master of Science in Finance  
Mays Business School*

**College Station, Texas**

*May 2026*

*Cumulative GPA: 4.00/4.00*

### Texas A&M University

*Bachelor of Science in Economics  
College of Arts and Sciences*

**College Station, Texas**

*May 2025*

*Cumulative GPA: 3.85/4.00*

Honors: Adam C. Sinn Scholar, HSF Finalist

## PROFESSIONAL EXPERIENCE

### Wells Fargo

*Energy Investment Banking Summer Intern*

**Houston, Texas**

*June 2025 – August 2025*

- Supported a live M&A transaction by aiding in diligence requests, creating and updating transaction materials, and contributing to internal discussions on deal structure, post-transaction organization composition, and pro forma strategy
- Led modeling efforts for liability management pitches, analyzing debt capacity, maturity profiles, and refinancing scenarios to advise a corporate client on capital structure optimization and strategies for mitigating possible future leverage issues
- Created valuation analyses and presentation content for pitch decks, incorporating financial modeling, industry research, and tailored strategic recommendations to support client outreach and business development across the energy sector

### Endeavor Energy Resources, LP

*Accounting Intern*

**Midland, Texas**

*May 2024 – August 2024*

- Evaluated legal land documentation, and crafted and posted detailed workpapers to allocate horizontal well and land costs incurred through acquisitions, resulting in allocation of upwards of \$3 Million in costs leading to increasing savings in taxes
- Presented exhaustive analysis for profitability of 2000+ wells that Endeavor had working and royalty interest in, and made detailed recommendations on sale and plugging and abandoning of certain wells based on future revenue projections
- Orchestrated acquisition post-close research and final-settlement documentation, uploading of \$600,000 in revenue and account payable invoices within the Enertia system, and the reconciliation of revenue between business accounts

### Arcis Wealth Strategies

*Investment Analyst*

**Houston, Texas**

*June 2021 – August 2022*

- Pioneered the development of a comprehensive risk bracket index to categorize clients according to retirement time and total assets invested; oversaw implementation, leading to increased efficiency and organization of client investing decisions
- Strategized and customized client portfolios using the risk bracket index in concert with stock implied volatility calculations to create long-term projections for future growth or loss over multiple timelines; increased client satisfaction and retention
- Executed thorough evaluations of securities and provided recommendations on potential securities investments, utilizing sell benchmarks to inform decision-making, resulting in a 20% increase in client profits over each of the two summer periods.

## LEADERSHIP & INVOLVEMENT

### CFA Institute Research Competition

*Team Member*

**College Station, Texas**

*November 2023 – March 2024*

- Competed against several public universities to pitch buy/sell recommendations of a company to experienced industry judges
- Created in-depth financial model, utilizing DCF and comparable comps analysis to create the team's HOLD recommendation
- Aided in creation of a 20-page research paper and PowerPoint deck, resulting in 3<sup>rd</sup> place in the state subregional finals

### Delta Sigma Pi

*President*

**College Station, Texas**

*May 2024 – Present*

- Spearheaded development of company sponsorship program and bolstering of professional and social event frequency
- Planned organizational strategy for membership requirements and organization events for incoming and current members

*Chancellor & Vice President of Scholarship & Awards*

*November 2022 – May 2024*

- Led member-executive communications and implemented a study group program to recognize academic achievement
- Managed the coordination of the chapter Semi-formal and awards presentation, negotiated with venue and catering vendors

## SKILLS, ACTIVITIES & INTERESTS

**Technical Skills and Certifications:** Enertia, Tableau, Wall Street Prep Excel and PowerPoint, CFA Investment Foundations

**Activities:** Horizons – Finance Guild, Dealmakers in M&A, Sinn Fund, MSC Aggie Leaders of Tomorrow, Big Event

**Interests:** Basketball, Singing and Music Production, Mixed Martial Arts, Weightlifting, Fantasy Football, Rock Climbing