

Courtland Barnett

(214) 499-0388 • Dallas, TX • Courtlandb18@gmail.com

EDUCATION

Texas A&M University

College of Engineering; Mays Business School
Bachelor of Science in Industrial & Systems Engineering
Master of Science in Finance

College Station, Texas

May 2026

Cumulative GPA: 3.79/4.00

Cumulative GPA: 4.00/4.00

PROFESSIONAL EXPERIENCE

Argent Services Company

Incoming Summer Analyst

Dallas, Texas

May 2025

Marcus & Millichap

Investment Brokerage Intern

Dallas, Texas

June 2024-July 2024

- Participated in team projects by attending sales meetings and assisting in database research, broker opinions of values, and offering memorandums for hospitality properties throughout the United States..
- Received extensive training through workshops and Marcus & Millichap-led coursework, covering topics such as financing, business development, underwriting, and client property presentations.
- Built valuable commercial real estate connections through mentorship programs and networking opportunities with senior agents, management, and fellow interns.

Blue Goose Cantina

Server and Closing Shift Lead

Plano, Texas

Seasonal, January 2021 – January 2024

- Produced over \$100,000 in sales for the company to date through upselling and effective sales marketing of menu selections.
- Performed closing activities daily involving food safety checks and cleanliness approval while managing a team of servers throughout the shift and evaluating the restaurant's state of cleanliness.
- Utilized interpersonal skills to communicate and understand effectively customer needs in a fast-paced sales environment.

LEADERSHIP & INVOLVEMENT

Texas A&M Muster

Camaraderie Coordinator

College Station, Texas

September 2024 – Present

- Coordinate and execute the Texas A&M camaraderie BBQ for the 50th reunion class through managing a \$54,000 budget to provide food for 4,000+ attendees, including current students, faculty, staff, and alumni of Texas A&M
- Plan logistics for seating, delivery, and entertainment for the event as well as manage foot traffic and security during the BBQ

Host

March 2022 – April 2024

- Attended to 7 different families on the night of Texas A&M Muster by multi-tasking host duties prior to and through the ceremony, guiding families throughout the event and the arena, and answering and addressing any questions or concerns.
- Promote Texas A&M Muster by utilizing banner campaigns, social media campaigns, and speaking to student organizations in the weeks leading up to April 21st

STEM to Stocks Guild

Vice President

College Station, Texas

April 2024 - Present

- Collaborate with a team of two other individuals to provide an environment that facilitates financial discussions for STEM undergraduates and teach a career-centered set of skills applicable in all industries.
- Recruit members across campus to attend guild events, communicate with current and prospective members regarding the guild's activities, and maintain a network of external presenters for meetings.

Freshmen Exemplifying Aggie Spirit Together (FEAST)

Co-Chair

College Station, Texas

August 2022 – May 2023

- Managed \$1,800 budget through Excel line-item expense breakdowns for various student activities including tailgates and social events; communicated with event organizers to create enjoyable events for a group of 84 first-year students
- Mentored a group of 12 first-year students throughout their first year of campus life involvement and studying strategy and educated members on Aggie traditions and sporting activities.

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: CoStar, Python, SolidWorks, Microsoft Office Suite, Visual Basic Applications

Certifications & Training: Wall Street Prep Excel and PowerPoint, CFA Investment Fundamentals

Activities: Aggie SUITS, Community Volunteering, Intramural Sports, Racquetball Club, Rec Sports Advisory Board, Fish Camp

Interests: Aggie Sports, Volleyball, Strategy Games, Lifelong Dallas Cowboys Fan