

Hannah Bates

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EDUCATION

Texas A&M University

College of Engineering, Mays Business School
Bachelor of Science in Industrial & Systems Engineering
Master of Science in Finance

College Station, Texas

May 2026
Cumulative GPA: 3.85/4.00
Cumulative GPA: 3.64/4.00

PROFESSIONAL EXPERIENCE

Alvarez & Marsal

Incoming Corporate Performance Improvement Analyst
Corporate Performance Improvement Intern, Corporate Transformation Services

Dallas, Texas

June 2026
June 2025 – August 2025

- Created Smartsheet dashboards showcasing FY25 value through dynamic tracking of milestones, risks, and initiatives for the project management team of a 100+ employee, multi-year enterprise-wide transformation aimed at increasing efficiency at a Fortune 50 transportation and logistics company
- Simulated a consulting engagement for credit and collections department, consolidating raw data in Excel, performing advanced analysis with pivot tables and graphs, and delivering a presentation with actionable insights and recommendations

American Airlines

Revenue Management Intern, MCLA Pricing

Fort Worth, Texas

June 2024 – August 2024

- Developed a new process for pricing international to international markets composed of 50+ analyst managed and 3,000+ automation-controlled markets in order to maximize revenue; presented analysis to senior leadership
- Gained knowledge of the airline industry, pricing strategies, and AA software to build fare ladders, remain competitive within markets, and create a simplified approach regarding surcharges, market lists, and partnership involvement

Texas A&M Rec Sports

Program Assistant

College Station, Texas

August 2025 – Present

- Provide operational and administrative support for 30+ Texas A&M Sport Clubs, managing paperwork, assisting with events, and enforcing policy compliance across practices and tournaments

Sport Clubs Supervisor

August 2024 – May 2025

- Supervised and assisted activities involving Texas A&M Sport Clubs during practices, meetings, games, or tournaments while enforcing all Rec Sports, Sport Clubs, and Texas A&M University policies

LEADERSHIP & INVOLVEMENT

Stems to Stocks Academic Club

Vice President

College Station, Texas

May 2024 – May 2025

- Create an environment that facilitates financial discussions for STEM undergraduates; lead 1-hour biweekly meetings, develop and maintain professional website; maintain relationships with a network of external speakers

Aggie Gems Social Organization

Member, Fundraising

College Station, Texas

September 2023 – May 2025

- Planned, advertised, and hosted fundraisers while utilizing leadership and business skills to raise up to \$1,000/semester to increase funds for the organization and expand the budget for events and service opportunities

The Big Event Service Organization

Donor Relations Committee Leader, Donor Recognition

College Station, Texas

September 2024 – April 2025

- Develop relationships with donors through handwritten letters, leading 6-8 staff assistants to complete their tasks

Recruitment Committee Leader, Student Communications

September 2023 – April 2024

- Maintained involvement through outreach, developed new marketing incentives to sign up, lead 8-10 staff assistants

Recruitment Staff Assistant

September 2022 – March 2023

- Met with citizens of Bryan/College Station to understand project needs and operations for the largest one-day, student-run service project in the nation, and staffed solutions table on day-of-event to solve problems for 15,000 volunteers

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Visual Basic for Applications

Certifications & Training: Wall Street Prep Excel and PowerPoint, CFA Investments Foundations

Activities: Alvarez & Marsal Consulting Development Program, Alvarez & Marsal Case Competition, Ryan LLC Case Study

Interests: Intramural Sports Competitions, Board Games and Puzzles, Beach