

Hannah Bates

(972) 743-6368 • Garland, TX • hannah.bates749@gmail.com

EDUCATION

Texas A&M University

College of Engineering, Mays Business School

Bachelor of Science in Industrial & Systems Engineering

Master of Science in Finance

College Station, Texas

May 2026

Cumulative GPA: 3.82/4.00

Cumulative GPA: In Progress

Honors: Craig and Galen Brown Engineering Honors, Todd Bland '00 Memorial Scholarship in Finance

PROFESSIONAL EXPERIENCE

Alvarez & Marsal

Incoming Corporate Performance Improvement Intern

Dallas, Texas

June 2025 – August 2025

American Airlines

Revenue Management Intern, MCLA Pricing

Fort Worth, Texas

June 2024 – August 2024

- Developed a new process for pricing international to international markets composed of 50+ analyst managed and 3,000+ automation controlled markets in order to maximize revenue; presented analysis to senior leadership
- Gained knowledge of the airline industry, pricing strategies, and AA software to build fare ladders, remain competitive within markets, and create a simplified approach regarding surcharges, market lists, partnership involvement
- Communicated with London & Tokyo teams in order to compromise on project goals, strategies, and results

Texas A&M Rec Sports

Sport Clubs Supervisor

College Station, Texas

May 2024 – Present

- Supervise and assist activities involving Texas A&M Sport Clubs during practices, meetings, games, or tournaments while enforcing all Rec Sports, Sport Clubs, and Texas A&M University policies

Texas A&M University

ISEN 210 Peer Grader

College Station, Texas

January 2023 – May 2023

- Graded homework and quizzes for approximately 50 students of industrial engineering design projects based on professor provided rubrics; provided feedback on work to strengthen retention of material and insight into incorrect methodology

LEADERSHIP & INVOLVEMENT

Stems to Stocks Academic Club

Vice President

College Station, Texas

May 2024 – Present

- Create an environment that facilitates financial discussions for STEM undergraduates; lead 1-hour biweekly meetings, develop and maintain professional website; maintain relationships with a network of external speakers

Aggie Gems Social Organization

Member, Fundraising

College Station, Texas

September 2023 – Present

- Planned, advertised, and hosted fundraisers while utilizing leadership and business skills to raise up to \$1,000/semester to increase funds for the organization and expand the budget for events and service opportunities

The Big Event Service Organization

Donor Relations Committee Leader, Donor Recognition

College Station, Texas

September 2024 – April 2025

- Develop relationships with donors through hand-written letters, lead 6-8 staff assistants in completing their tasks

Recruitment Committee Leader, Student Communications

September 2023 – April 2024

- Maintained involvement through outreach, developed new marketing incentives to sign up, lead 8-10 staff assistants

Recruitment Staff Assistant

September 2022 – March 2023

- Met with citizens of Bryan/College Station to understand project needs and operations for the largest one-day, student-run service project in the nation, and staffed solutions table on day-of-event to solve problems for 15,000 volunteers

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Microsoft Office Suite, Visual Basic for Applications

Certifications & Training: Wall Street Prep Excel and Powerpoint, CFA Investments Foundations

Activities: Alvarez & Marsal Consulting Development Program, Alvarez & Marsal Case Competition, Ryan LLC Case Study

Interests: Volleyball, Texas A&M Fish Camp, Board Games, Puzzles, Coffee,