

# Hannah Bates

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## EDUCATION

### Texas A&M University

*College of Engineering, Mays Business School*  
*Bachelor of Science in Industrial & Systems Engineering*  
*Master of Science in Finance*

### College Station, Texas

*May 2026*  
*Cumulative GPA: 3.85/4.00*  
*Cumulative GPA: 3.64/4.00*

## PROFESSIONAL EXPERIENCE

### Alvarez & Marsal

*Corporate Performance Improvement Intern, Corporate Transformation Services*

### Dallas, Texas

*June 2025 – August 2025*

- Created Smartsheet dashboards showcasing FY25 value through dynamic tracking of milestones, risks, and initiatives for the project management team of a 100+ employee, multi-year enterprise-wide transformation aimed at increasing efficiency at a Fortune 50 transportation and logistics company
- Simulated a consulting engagement for credit and collections department, consolidating raw data in Excel, performing advanced analysis with pivot tables and graphs, and delivering a presentation with actionable insights and recommendations

### American Airlines

*Revenue Management Intern, MCLA Pricing*

### Fort Worth, Texas

*June 2024 – August 2024*

- Developed a new process for pricing international to international markets composed of 50+ analyst managed and 3,000+ automation-controlled markets in order to maximize revenue; presented analysis to senior leadership
- Gained knowledge of the airline industry, pricing strategies, and AA software to build fare ladders, remain competitive within markets, and create a simplified approach regarding surcharges, market lists, and partnership involvement

### Texas A&M Rec Sports

*Program Assistant*

### College Station, Texas

*August 2025 – Present*

- Provide operational and administrative support for 30+ Texas A&M Sport Clubs, managing paperwork, assisting with events, and enforcing policy compliance across practices and tournaments

*Sport Clubs Supervisor*

*August 2024 – May 2025*

- Supervised and assisted activities involving Texas A&M Sport Clubs during practices, meetings, games, or tournaments while enforcing all Rec Sports, Sport Clubs, and Texas A&M University policies

## LEADERSHIP & INVOLVEMENT

### Stems to Stocks Academic Club

*Vice President*

### College Station, Texas

*May 2024 – May 2025*

- Create an environment that facilitates financial discussions for STEM undergraduates; lead 1-hour biweekly meetings, develop and maintain professional website; maintain relationships with a network of external speakers

### Aggie Gems Social Organization

*Member, Fundraising*

### College Station, Texas

*September 2023 – May 2025*

- Planned, advertised, and hosted fundraisers while utilizing leadership and business skills to raise up to \$1,000/semester to increase funds for the organization and expand the budget for events and service opportunities

### The Big Event Service Organization

*Donor Relations Committee Leader, Donor Recognition*

### College Station, Texas

*September 2024 – April 2025*

- Develop relationships with donors through handwritten letters, leading 6-8 staff assistants to complete their tasks

*Recruitment Committee Leader, Student Communications*

*September 2023 – April 2024*

- Maintained involvement through outreach, developed new marketing incentives to sign up, lead 8-10 staff assistants

*Recruitment Staff Assistant*

*September 2022 – March 2023*

- Met with citizens of Bryan/College Station to understand project needs and operations for the largest one-day, student-run service project in the nation, and staffed solutions table on day-of-event to solve problems for 15,000 volunteers

## SKILLS, ACTIVITIES & INTERESTS

**Technical Skills:** Visual Basic for Applications

**Certifications & Training:** Wall Street Prep Excel and PowerPoint, CFA Investments Foundations

**Activities:** Alvarez & Marsal Consulting Development Program, Alvarez & Marsal Case Competition, Ryan LLC Case Study

**Interests:** Intramural Sports Competitions, Board Games and Puzzles, Beach