# Sam Pratt

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## **EDUCATION**

Texas A&M University College Station, Texas

Master of Science in Finance May 2026 Mays Business School Cumulative GPA: 3.7/4.00

Texas A&M University College Station, Texas

Bachelor of Science in Industrial Distribution May 2025

College of Engineering

#### PROFESSIONAL EXPERIENCE

**Truist Securities** Houstin, Texas

Summer Investment Banking Analyst May 2025 - August 2025

**Bernhard Capital Partners** 

New Orleans, Louisiana Private Equity Intern August 2024

Researched various industries of potential acquisitions and created pitch decks for associates and managing directors

Evaluated companies based on comparable precedent transactions and similar public companies in Excel, putting results in pitch decks for potential acquisitions

Took meeting notes pertaining to recent acquisitions, discussing next steps after legal and financial research

**Optimum Energy** Baton Rouge, Louisiana M&A Intern *May 2024 — October 2024* 

Research potential acquisitions based on various factors and obtain contact info, market trends, and competitive company data

Assist in the due diligence process by gathering and analyzing financial, operational, and legal information

Prepare presentation materials for stakeholders, executives, and potential investors including pitch decks and 1-pagers

Neptune's Fishing Supplies

St. Thomas, USVI

Retail Receptionist

May 2023 - July 2023

- Provided exceptional customer service to both callers and in-person customers by evaluating needs effectively and carrying out purchase transactions, offering expertise on all products and regrouping and upselling products to increase sales
- Inventoried and priced various items accurately and efficiently to bring hundreds of items from storage into the store within the first week, allowing for greater product variety and availability

## LEADERSHIP & INVOLVEMENT

#### MSF Boot Camp Case Study College Station, Texas

Team Member August 2023

- Given a 5-year layout of 52 wells from Ryan Consulting, researched on a monthly basis which wells to own to maximize profit using Excel and data modeling
- Created a presentation of results, presented to a board of Ryan employees, achieved the most accurate returns possible

Beta Theta Pi College Station, Texas

August 2022 - May 2023 Social Committee

- Assisted in determining funding and planning fundraisers for fraternity social events; worked directly with Electoral Council to ensure all events run smoothly
- Acquired leadership and teamwork skills to lead a large group of people, participating in weekly meetings and communicating closely with various venue locations to facilitate the hosting of events

#### Professional Association for Industrial Distribution

College Station, Texas

Committee Member

September 2023 — December 2023

- Help facilitate PAID events such as Career Fairs, Workshops, etc., ensuring consistent timeliness and organization
- Assist in projects to improve PAID events and job fairs that create network opportunities amongst members and companies

## **SKILLS, ACTIVITIES & INTERESTS**

Technical Skills: Excel, PowerPoint, Basic Python, Computer Automated Design, SolidWorks, 3-D Printing

Certifications & Training: Wall Street Prep Excel and PowerPoint, CFA Investment Fundamentals, Bloomberg Market Concepts, SolidWorks Associate

Activities: Texas A&M Pickle Ball Club, Texas A&M Guitar Club

Interests: Mountain and dirt biking, rugby, pickleball, design and manufacturing projects, SafePlate startup business incubator