

# Guillermo Balandrano

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## EDUCATION

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**Texas A&M University**  
*Master of Science in Finance*  
*Mays Business School*

**College Station, Texas**  
*May 2026*  
*Cumulative GPA: 4.00/4.00*

**Texas A&M University**  
*Bachelor of Science in Economics*  
*College of Arts and Sciences*

**College Station, Texas**  
*May 2025*  
*Cumulative GPA: 3.78/4.00*

Honors: Adam C. Sinn Scholar, University Honors Program, National Merit Hispanic Scholar

## PROFESSIONAL EXPERIENCE

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**Wells Fargo**  
*Incoming Energy Investment Banking Summer Intern*

**Houston, Texas**  
*May 2025 – August 2025*

**Endeavor Energy Resources, LP**  
*Incoming Accounting Intern*

**Midland, Texas**  
*May 2024 – August 2024*

- Evaluated legal land documentation, and crafted and posted detailed workpapers to allocate horizontal well and land costs incurred through acquisitions, resulting in allocation of upwards of \$3M in costs leading to increasing savings in taxes
- Presented exhaustive analysis for profitability of 2000+ wells that Endeavor had working and royalty interest in, and made detailed recommendations on sale and plugging and abandoning of certain wells based on future revenue projections
- Orchestrated acquisition post-close research and final-settlement documentation, uploading of \$600,000 in revenue and account payable invoices within the Enertia system, and the reconciliation of revenue between business accounts

**Arcis Wealth Strategies**  
*Investment Analyst*

**Houston, Texas**  
*June 2021 – August 2022*

- Pioneered the development of a comprehensive risk bracket index to categorize clients according to retirement time and total assets invested; oversaw implementation, leading to increased efficiency and organization of client investing decisions
- Strategized and customized client portfolios using the risk bracket index in concert with stock implied volatility calculations to create long-term projections for future growth or loss over multiple timelines; increased client satisfaction and retention
- Executed thorough evaluations of securities and provided recommendations on potential securities investments, utilizing sell benchmarks to inform decision-making, resulting in a 20% increase in client profits over each of the two summer periods.

## LEADERSHIP & INVOLVEMENT

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**CFA Institute Research Competition**  
*Team Member*

**College Station, Texas**  
*November 2023 – March 2024*

- Competed against several universities to pitch buy/sell recommendations of a company to experienced industry judges
- Created in-depth financial model, utilizing DCF and comparable comps analysis to create the team's HOLD recommendation
- Aided in creation of a 20-page research paper and PowerPoint deck, resulting in 2nd place in the state subregional finals

**Horizons – Finance Guild**  
*Member*

**College Station, Texas**  
*November 2023 – March 2024*

- Developed an understanding of valuation and M&A processes through educational case studies and guest speakers
- Constructed and presented materials on financial modeling, accounting/finance concepts, and current economic events
- Partnered with established investment bankers who provided mentorship and guidance throughout the recruiting process

**Delta Sigma Pi**  
*Chancellor*

**College Station, Texas**  
*December 2023 – Present*

- Planned organizational strategy for membership requirements and organization events for incoming and current members
- Oversaw relationship between members and executive team while instituting new initiatives based on member feedback

*Recruitment Committee & Vice President of Scholarship & Awards*

*November 2022 – December 2023*

- Organized implementation of study group academic success program, recognized exceptional members for achievements
- Managed the coordination of the chapter Semi-formal and awards presentation, negotiated with venue and catering vendors
- Spearheaded extensive marketing efforts, leading to the recognition as one of the most selective groups on campus

## SKILLS, ACTIVITIES & INTERESTS

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**Technical Skills:** Enertia, Tableau

**Certifications and & Training:** Wall Street Prep Excel and PowerPoint, CFA Investment Foundations

**Activities:** MSC Aggie Leaders of Tomorrow, Council for Minority Student Affairs, Honors Student Council, Big Event

**Interests:** Basketball, Singing and Music Production, Mixed Martial Arts, Weightlifting, Fantasy Football, Rock Climbing