

Courtland Barnett

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EDUCATION

Texas A&M University

College of Engineering; Mays Business School
Bachelor of Science in Industrial and Systems Engineering
Master of Science in Finance

College Station, Texas

May 2026

Cumulative GPA: 3.74/4.00

Cumulative GPA: 4.00/4.00

Honors: Craig and Galen Brown Engineering Honors

PROFESSIONAL EXPERIENCE

Marcus & Millichap

Incoming Investment Brokerage Intern

Dallas, TX

June 2024

Blue Goose Cantina

Server and Closing Shift Lead

Plano, TX

Seasonal, January 2021 – January 2024

- Produced over \$100,000 in sales for the company to date through upselling and effective sales marketing of menu selections
- Performed closing activities daily involving food safety checks and cleanliness approval while managing a team of servers throughout the shift and evaluating the state of the restaurant
- Utilized interpersonal skills to effectively communicate and understand customer needs in a fast-paced sales environment

Ratliff Hardscape

Construction Associate

Lewisville, TX

May 2020 – December 2020

- Worked with 3 associates to perform a wide variety of tasks, exercising adaptability daily and acquiring construction abilities and background knowledge of land development

LEADERSHIP & INVOLVEMENT

Freshmen Exemplifying Aggie Spirit Together (FEAST)

Sophomore Co-Chair

College Station, TX

August 2022 – May 2023

- Managed \$1,800 budget through Excel line-item expense breakdowns for various student activities including tailgates and social events; communicated with event organizers to create enjoyable events for a group of 84 first-year students
- Mentored a group of 12 first-year students throughout first year on campus life involvement and studying strategy, and educated members on Aggie traditions and sporting activities

Texas A&M Muster

Host

College Station, TX

March 2022 – April 2024

- Attended to 7 different families on the night of Texas A&M Muster by multi-tasking host duties prior to and through the ceremony, guiding families throughout the event and the arena, and answering and addressing any questions or concerns

Fish Camp – Texas A&M

Counselor

College Station, TX

February 2022 – August 2022

- Collaborated with 26 other counselors to provide a 3-day summer camp for incoming first-year students for the purpose of educating new students on Aggie traditions, student organization opportunities, resources, and student life at Texas A&M University

STEM to Stocks Guild

Vice President

College Station, TX

April 2024 - Present

- Collaborate with a team of two other individuals to provide an environment that facilitates financial discussions for STEM undergraduates and teach a career-centered set of skills applicable in all industries
- Recruit members across campus to attend guild events, communicate with current and prospective members regarding the guild's activities, and maintain a network of external presenters for meetings

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Python, SolidWorks, Microsoft Office Suite, Visual Basic Applications

Certifications & Training: Wall Street Prep Excel and PowerPoint, CFA Investment Fundamentals

Activities: Texas A&M Traditions, Community Volunteering, Intramural Sports, Racquetball Club, Rec Sports Advisory Board

Interests: Aggie Sports, Semi-Pro Volleyball, Strategy Games, Lifelong Dallas Cowboys Fan