Jake Drabek

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EDUCATION

Texas A&M University, Mays Business School

Master of Real Estate

College Station, TX

May 2026

Texas A&M University, Mays Business School

Bachelor of Business Administration in Finance

GPA: 3.61/4.0

College Station, TX May 2025

EXPERIENCE

Research Analyst Intern

Sago Capital

College Station, TX

August 2025 – Present

• Lead 20 properties a month through the deal pipeline process, gathering data, underwriting ten year cash flows in ARGUS and ensuring there is efficient and timely communication between all relevant parties

- Precisely build yearly budgets for 5 company-owned investment properties utilizing Yardi and Costar mitigating liquidity risk and maximizing profits by auditing expense recaptures.
- Research markets for new investments, integrating current trends studied in the MRE program

Marcus & Millichap

San Antonio, TX

Brokerage Intern – Danklefs Storage Group

June 2025 – July 2025

- Received mentorship from 10+ top tier brokers in an 8-week structured internship, learning the fundamentals of sales and how to earn business by maximizing the value delivered to clients.
- Crafted market analysis reports for clients by utilizing CoStar, Yardi, RealNex and CAD records
- Delivered a system to analyze quarterly data from the 7 regional markets the Danklefs Storage Group targets largest utilizing AI to pull data from the 5 largest self storage REITS.

Wild Well Control Houston, TX

Accounting Intern

May 2022 – February 2025

- Spearheaded the reviewing of credit card expense reports within Certify, to ensure expense allocation precision and compliance for over 100 national and international employees
- Created and managed a system through the accounts payable department to organize and deliver ESG data

LEADERSHIP & INVOLVEMENT

Aggie Real Estate Club

Texas A&M University

Member

September 2025 – Present

- Develop valuable relationships with industry professionals within different disciplines of commercial real estate (CRE) as well as fellow students through weekly meetings, and events.
- Analyze current trends from a multi-view perspective, discussing opportunities within the CRE market.

John 15

College Station, TX

Executive Team – Community Coordinator

March 2023 – April 2024

- Logistically planned a ministry-wide community event each month for around 200 members, as well as smaller weekly events in collaboration with a partner and small-group leaders
- Facilitated the process of small group creation through the use of a data-based system that placed members into one of 35 small groups based on shared interests and similar personalities

SKILLS & INTERESTS

Technical Skills: Real estate pro forma creation, ARGUS, financial modeling

Interests: Adaptive reuse, Small-town & tertiary development, historic downtowns, Placemaking