

Adam Baldwin

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EDUCATION

Texas A&M University, Mays Business School College Station, TX
Master of Business Administration (Co-Op) January 2025

University of Colorado at Colorado Springs (NCAA Athlete) Colorado Springs, CO
B.S. in Business of International Business & Finance with minor in Economics May 2022

EXPERIENCE

MetLife Cary, NC
Global Procurement Intern June 2021 – August 2021

- Developed SharePoint tracking tool enabling users in 10+ countries to report project information more effectively by increasing data governance and filtering capabilities, resulting in streamlined process for all stakeholders
- Improved governance processes for projects responsible for generating more than \$20 million in savings all while gaining experience in SharePoint, PowerApps & Power Automate workflows and building technical writing skills
- Interfaced with marketing suppliers, accounting for \$400K in annually contracted spend, regarding email marketing services provided, with intent of consolidating supplier base for greater value generation
- Led and presented new Power BI dashboard to senior leadership that visualizes greenhouse gas reporting KPIs and relevant spend data across 134 suppliers to assist teams in achieving companywide sustainability goals by 2025

Borealis Fat Bikes Colorado Springs, CO
Experiential Learning Associate January 2020 – May 2020

- Evaluated logistics of expanding company operations from US to Canada by forecasting most economic and efficient transportation options for manufacturing in Asia, assembly in US, and distribution in Canada
- Derived landed cost in Canada by utilizing average freight costs for different modes of transportation, taxes and trade agreements for applicable countries, Harmonized Systems Codes, and product weight and dimensions
- Assessed market saturation and strategized market entry by partnering with a major bike retailer but determined that extra costs incurred by customers due to retailer margins and logistics would price bikes uncompetitively

LEADERSHIP & INVOLVEMENT

B.R.O.T.H.E.R.S Ministry – Westside Baptist Church Lewisville, TX
Founding Member May 2022 – Present

- Facilitated launch of new ministry at Westside Baptist Church aimed at creating a safe and intimate environment for young men to discuss Christianity, mental health, manhood, adulthood, and other relevant societal topics

Spanish Immersion Programs – Latin America Panama/Costa Rica
Immersion Exchange Student Summer 2019, Spring 2022

- Spent seven months cumulatively living with host families in two different Latin American countries, who spoke no English, while taking more than 450 hours of intermediate to advanced Spanish courses
- Became dependable liaison, translator, and teaching resource between English travelers and Spanish speakers
- Augmented interpersonal skills, by embracing new cultures, gaining global perspectives, and building meaningful relationships with individuals across various national, ethnic, and age demographics

UCCS Varsity Men's Soccer Program Colorado Springs, CO
Team Captain & Player August 2018–December 2021

- Managed a team of 26 players and equipment assistants to set/maintain roles and expectations through team meetings, personal mentorship, and proactive communication on and off field
- Improved team culture which led to strongest record program had seen in last seven years

SKILLS, ACTIVITIES & INTERESTS

Languages: Advanced conversational proficiency in Spanish (lived seven months in Latin America)

Technical Skills: Microsoft Excel, Microsoft Power BI, Microsoft Power Automate, Microsoft PowerApps, SAP Ariba Reporting Software, Microsoft SharePoint, Microsoft Access, Technical Writing, Microsoft Teams

Certifications & Training: Agile Methodologies Training, +450 hours of DELE B2-C1 Spanish Training