

Michael R. Wilson

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EDUCATION

Texas A&M University, Mays Business School College Station, Texas
Master of Business Administration, Certificate of Finance December 2023

Texas A&M University, School of Architecture College Station, Texas
Bachelor of Environmental Design (Architectural Studies) May 2011

EXPERIENCE

Aggies in Business (AiB) College Station, Texas
Senior Consultant October 2022 – Present

AiB is a student run alternative investment screening and consulting organization partnering with real-world firms and angel investor networks for various consulting projects

- Prepared and presented financial analysis and annual statements for \$60 million per year IT services firm during search for new CFO
- Facilitated entrepreneur to investor connections and company financial screening across \$277,000 of angel network project investment

Addicus Oxford, Mississippi
Director, Head of Operation & Chief of Staff July 2020 – December 2021

Addicus is a full-service financial consulting firm specializing in private equity, tax consulting, wealth management, transaction management, and risk management

- Modeled alternative investments involving tax credits and real estate acquisitions; prepared investment pitch decks and assisted in business development resulting in over \$120 million in transactions
- Directed a 6-figure decision through evaluation, selection, and training of Hubspot as new CRM system, implementation generated \$1.5 million in additional revenue for the firm
- Developed firm's marketing department, creating a single process contributing to new business development while saving \$75,000 on annual marketing budget; contributed to firm's alternative investment white paper

North Avenue Capital Dallas, Texas and Ponte Vedra Beach, Florida
Commercial Lender October 2018 – July 2020

- Managed debt transaction for an acquisition producing \$1.3 million in revenue for company; conducted evaluation, underwriting, and managed client and third party relationships
- Designed a new company standardized "white glove" process for loan submissions to the USDA, result expedited loan approvals by 30 days contributing to firm's achievement to the Inc. 5000 list in 2021

United States Army, 75th Ranger Regiment Various U.S. and Deployed Locations
Company Executive Officer, Platoon Leader June 2013 – October 2018

The 75th Ranger Regiment the U.S. Army's premiere special operations direct-action raid force comprised of exclusively screened and selected combat ready soldiers employed to support U.S. policy and objectives.

- Analyzed company resource utilization and modeled more efficient allocation for deployment train-up, resulted in #1 rating of 25 executive officers and unit selection to most challenging deployment mission
- Rated 1 out of 15 platoon leaders by leading consistent effective training that resulted in platoons' regular top ranked performance, recommended for promotion to 75th Ranger Regiment Company Commander
- Merged joint U.S. and foreign overseas special operation intelligence activities by identifying and eliminating redundancies between all entities, resulted in increased operational accuracy and success by 25%

SKILLS, ACTIVITIES & INTERESTS

Awards & Achievements: Bronze Star Medal and two Army Commendation Medals, U.S. Army Ranger Tab, Mays MBA Fall 2022 FINC Presentation 1st Place & Best Speaker

Certifications & Licenses: Texas Insurance License, Chartered Alternative Investment Analyst (CAIA) (*in progress*), Wall Street Prep Financial and Valuation Modeling Certification (*in progress*)

Activities: Mays Veterans Association – President, MBA Finance Club – Co-President, Mays MBA Association - Member, Aggies in Business – Consultant, 2023 SEC MBA Case Competition Team (Texas A&M University)

Interests: Fly Fishing, Golf, Backpacking