

Dylan Knecht

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EDUCATION

Texas A&M University

*Master of Science in Finance
Mays Business School*

College Station, Texas

May 2027

Cumulative GPA: In Progress

Texas A&M University

*Bachelor of Science in Industrial Engineering
College of Engineering*

College Station, Texas

May 2026

Cumulative GPA: 3.18/4.00

PROFESSIONAL EXPERIENCE

Texas Instruments

Incoming Business and Operations Intern

Dallas, Texas

May 2025 – August 2025

Benchmark Income Group

Intern

Dallas, Texas

May 2024 – August 2024

- Worked with current advisor on CRM that made keeping client information more efficient by linking client information from an investment software to speed up processing of information by up to five minutes per client case
- Proposed life insurance plan to two clients guiding a switch from universal life insurance to whole life insurance to increase retirement income by \$10,000 per year
- Closed \$400 of monthly premium whole life insurance after proposing the retirement plan to clients

Northwood Hills Homeowners Association

Worker

Dallas, Texas

May 2023 – August 2023

- Provided assistance to an average of seven clients per week with tasks they were no longer able to perform independently, including landscaping, yard work, and cleaning services
- Expanded professional network by cultivating relationships with local clients and actively participating in community events, leading to the acquisition of new clients and growth of business opportunities

Fretz Tennis Center

Summer Camp Director

Dallas, Texas

May 2020 – August 2022

- Learned to manage a team of eight counselors and support team members who each oversaw a portion of the summer camp
- Handled administrative and business management needs for busy tennis camp with as many as 150 participants daily. Managed transitions to different activities for all of these children who were aged 7-14 years old.

LEADERSHIP & INVOLVEMENT

Texas A&M Corps of Cadets

Platoon Sargeant

College Station, Texas

May 2024 – Present

- Lead platoon of cadets through mentorship to develop ethical leaders of characters who will succeed the current sargeant
- Work with a command team to manage a squadron to meet Corps Staff standards of scholastics, physical training, career readiness, and inspections

Aggie Valor

Member

College Station, Texas

August 2023 – Present

- Mentored and supported five freshman students, guiding them to complete their first year with strong performance and adaptation to academic and campus life
- Monitored the mental health of freshmen Cadets by ensuring that unit leadership were providing assistance to the cadets

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Wealth Building Cornerstones

Certifications & Training: Wall Street Prep Excel and Powerpoint, CFA Investment Foundations, Texas Life Insurance Adjuster

Activities: Corps of Cadets Tennis, Texas A&M Scuba Club

Interests: Financial Analysis & Planning, Life Insurance, Retirement Income Advising