

Connor Cooper

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EDUCATION

Texas A&M University

Master of Science in Finance
Mays Business School

College Station, Texas

May 2025

Cumulative GPA: In Progress

Texas A&M University

Bachelor of Science in Economics
College of Arts and Sciences

College Station, Texas

May 2024

Cumulative GPA: 3.57/4.00

PROFESSIONAL EXPERIENCE

Certinia

Sales Operation Intern

- Summer Internship cancelled May 2024

Austin, Texas

June 2024 – August 2024

Northwestern Mutual

Financial Representative Intern

- Built a financial planning practice by consulting with and providing financial services to prospective clients through navigating meeting engagements, building 10 financial plans presented to clients, and shadowing over 15 tenured advisors
- Created and executed a daily routine of warm-calling, meeting with, and prospecting over 150 potential clients to maximize operation efficiency and generate consistent future business while keeping in contact with current clients to maintain camaraderie
- Acquired 6 new clients, successfully offering comprehensive investment, insurance, and retirement solutions aimed at safeguarding, enhancing, and nurturing personal assets for future growth, while prioritizing peace of mind and financial security

Austin, Texas

May 2023 – October 2023

Green Planet Scapes of Austin

Water and Plant Technician

- Implemented the FIFO method of inventory to restructure the center layout, significantly mitigating losses associated with obsolete inventory, enabling precise inventory management, and ensuring accurate quantities of each product for future orders
- Stocked and watered plants in the nursery daily, budgeted water usage weekly, tracked quality of plants to ensure customer satisfaction, aided customers with questions regarding inventory, and unloaded shipments of products weekly

Austin, Texas

June 2021 – July 2021

Dugan Wellness Center

Facility Attendant

- Maintained operations of the gym floor and front desk area; assisted in the execution of 5 NCAA volleyball and 4 baseball games
- Received New Employee of the Year award, coupled with a certificate of Academic Success, based on excellence achieved in role

Corpus Christi, Texas

January 2021 – May 2021

LEADERSHIP & INVOLVEMENT

Texas A&M Men's Lacrosse Club

Vice President, Tournament Committee Officer

- Collaborate with Club President in the coordination of game scheduling, travel arrangements, and referee compensation, advocating strict adherence to Texas A&M Sport Clubs regulations to guarantee seamless operations with all governing standards
- Directed the club's merchandise sales profiting ~\$20,000 at the Aggieland Classic lacrosse tournament; processed payments through our credit card scanner, collected receipts, tracked sales through journal entries, and communicated with the Treasurer
- Assisted in organizing and running youth lacrosse summer camp by planning a coordinated schedule of drills for skill development

College Station, Texas

May 2023 – Present

Aggie Investment Club

Member

- Develop foundational knowledge of financial markets and investing through 2 mock stock pitches and security analysis workshops
- Proactively prepare for Speaker Series and General meetings to contribute ideas and build a professional alumnus network

College Station, Texas

January 2023 – Present

Texas A&M Economics Society

Member

- Progress versatile perspectives on social and professional economic information through workshops and networking events

College Station, Texas

September 2022 – Present

SKILLS, ACTIVITIES & INTERESTS

Skills: Microsoft Applications, Python, HTML

Awards: Arts and Sciences Dean's List Fall 2022 Texas A&M University, Distinguished Student Spring 2022 Texas A&M University, Lone Star Alliance Scholar Athlete 2022, 1st Team All-Conference Midfielder 2022 Men's Collegiate Lacrosse Association Division 2

Activities: Old Army Gentlemen's Society, National Society of Collegiate Scholars

Interests: Sports Analytics, Cooking, Football, Weightlifting, Nutrition, Fishing, Skiing, Intramural Sports