Courtney Lyssy

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EDUCATION

Texas A&M University, Mays Business School

Master of Real Estate

College Station, TX December 2025

Texas A&M University

College Station, TX

Bachelor of Science in Agricultural Economics: Concentration in Finance and Real Estate

May 2024

GPA: 3.75/4.0

Honors: Magna Cum Laude, Dean's Honor Roll for Fall 2022, Spring 2023, Fall 2023

EXPERIENCE

Texas Farm Credit

Mortgage Data Collection Summer Intern/Part-Time Employee

Robstown, TX June 2024 – Present

- Analyzed 100+ closed mortgage loan credentials to gather buyer agents, seller agents, and builders to assist in scoped analyses for the Mortgage Loan Officer team
- Networked for 8 hours with 6 appraisers to examine their work and better understand the appraisal industry
- Attended 2 conferences to promote company awareness to the older and younger agricultural generations
- Collaborated with 4 company interns in creating feedback for the future benefit of the next years interns

Texas A&M AgriLife Extension Service

College Station, TX

Student Worker

October 2023- May 2024

- Operated Microsoft Office Suite to increase efficiency in writing 4 reports, locating 300+ contact information, and creating 1 grant support letters
- Contributed to 2 research projects by performing 2 literature reviews and contacting data collection agencies
- Completed 5 requests regarding community development, food banks and pantries, broadband expansion, and economic development in Texas to gather data to assist an AgriLife food pantry grant research project

The Cheatham Team San Antonio, TX

Mortgage Loan Officer Summer Intern

June 2023 - August 2023

- Orchestrated biweekly client communication meetings to build and maintain relationships for future clientele
- Developed and executed 3 real estate marketing videos to inform potential clients on mortgage loan specifics
- Networked on 2 occasions with fellow real estate representatives in local areas to grow in knowledge

LEADERSHIP & INVOLVEMENT

The Society of Finance, Insurance, and Real Estate

College Station, TX

Vice President

February 2024 – Present

- Collaborated with 5 officers bimonthly to discuss meeting details, speakers, and resources for Agricultural Economics students interested in finance, insurance, and real estate
- Organized monthly meetings for 50+ students for professional development and insight into the finance, insurance, and real estate industry

St. Mary's Catholic Center

College Station, TX

FOCUS Bible Study Leader

August 2023 - Present

- Prepared and led discussions pertaining to religious material with 5-10 women weekly
- Mentored 2 students weekly to spiritually develop them in hopes of creating new bible study leaders

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: OuickBooks, Salesforce

Certifications & Training: Excel Essential Training (Microsoft 365) (2024, Economic Analysis for Agribusiness Management)

Activities: Big Event, Kickin For A Kure, Texas A&M BUILD, FIRE Society

Interests: Appraisal/Valuation of Rural Land, Production of Agriculture, Traveling, Volunteering