

Jennings Gresham

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EDUCATION

Texas A&M University
Master of Real Estate

College Station, Texas
December 2025

Texas A&M University
Bachelor of Science in Agricultural Economics – Finance and Real Estate, Minor in Economics

College Station, Texas
May 2024

PROFESSIONAL EXPERIENCE

Stream Realty Partners
Summer Analyst

Fort Worth, Texas
June 2024 – August 2024

- Assisted in building a detailed GIS map of industrial projects under construction or proposed in Fort Worth and Denton for brokers to use for reference in meetings
- Developed over ten tenant representation surveys and coordinated with other brokers in the market to gather crucial building information and schedule property tours
- Researched and compiled comparable leases and sales data to support brokers in ongoing deals and created competitive sets to highlight other buildings in the market similar to the property in discussion
- Won the Stream Big Cup competition, presenting on post-COVID tenant migrations to Dallas-Fort Worth

Colliers Mortgage
Production Intern

Fort Worth, Texas
May 2023 – August 2023

- Executed comprehensive processes including thorough screening, due diligence and research for significant HUD-insured commercial mortgages and analyzed cash flows, rent rolls and other pro forma from borrowers to develop precise and customized financial models and loan sizing models
- Translated these efforts into streamlined operations, with the consistent delivery of tailored loan sizing quotes within a 24-hour timeframe to up to 8 borrowers a week
- Received the Real Estate Financial Modeling Certification from Wall Street Prep

Production Intern

May 2022 – August 2022

- Utilized specialized software tools and collaborated closely with a team of one analyst and two originators to undertake comprehensive market research and analysis of prospective HUD-insured multifamily financing opportunities
- Engaged in originator/borrower meetings, production calls, and groundbreaking ceremonies for properties secured with Colliers' construction financing, gaining valuable insights into the real estate lending process

LEADERSHIP & INVOLVEMENT

Phi Gamma Delta
Public Relations Chair

College Station, TX
August 2023 – Present

- Created and uploaded content that reflected our fraternity's values, achievements, and community involvement as manager of our social media platforms and website
- Fundraised for the American Foundation for Suicide Prevention through the promotion of philanthropic events put on by the fraternity and other campus organizations

New Member Educator

January 2022 – November 2022

- Guided, facilitated, and supported 54 new members over two semesters through complex organizational development, leadership, teamwork, and accountability.
- Provided one-on-one mentorship to new members, offering guidance and support throughout their period of transition into the fraternity, which fostered strong relationships and encouraged personal development

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Proficient in Microsoft Word, PowerPoint, Outlook, and Excel

Certifications & Training: Real Estate Financial Modeling Certification by Wall Street Prep

Activities: Phi Gamma Delta (FIJI), Aggies in Commercial Real Estate (ACRE)

Interests: Financial Markets, Reading, Basketball, Economic Trends, Exercising, Aggie Football, History, Movies