

# Michael Blackburne

(936) 524-7322 | 25030 Estancia Circle, San Antonio, Texas 78260 | mabbblackburne@gmail.com

## EDUCATION

### Texas A&M University

*Master of Real Estate*

College Station, Texas

May 2025

### Texas A&M University

Bachelor of Business Administration in Finance

College Station, Texas

May 2024

Commercial Banking Program Class XII – Mays Business School

Cumulative GPA: 4.0/4.0

## PROFESSIONAL EXPERIENCE

### Bank of America

Dallas, Texas

*Real Estate Corporate Banking – Enterprise Credit Summer Analyst*

June 2023 – August 2024

- Spearheaded underwriting activities for a diverse portfolio of commercial real estate loans exceeding \$1.25 billion, catering to a client base including REITs & private equity firms
- Evaluated risk rating scorecards for clients, aligning profiles with market conditions for effective risk management
- Pioneered researched by crafting whitepapers for a client in a novel industry providing insight into the business landscape
- Conducted financial modeling & due diligence across credit products harnessing leveraging both public and private financials

### NewQuest Properties

Houston, Texas

*Brokerage Summer Associate*

June 2022 – August 2022

- Integrated outside data utilizing LandVision, CoStar, LexisNexis, & Microsoft Excel to assist 40 + active deals in investment sales, land, tenant representation, & leasing for adequate due diligence in the commercial real estate process
- Underwrote a \$20 million multi-purpose commercial retail property by applying rent roll & lease abstracts
- Performed feasibility analysis for a land acquisition project & briefed a partner to invest in the ground-up retail development
- Acquired potential clients for new deals & backfilled retail projects leveraged by over 225 cold calls
- Completed various comparative analyses in retail sites to maintain up-to-date market recommendations for clients

### Tubular Perforating Manufacturing LTD

Conroe, Texas

*Summer Finance & Marketing Intern*

June 2021 – August 2021

- Completed price forecast & marketing campaign for Offshore Technology Conference trade show utilizing Microsoft Excel
- Designed video advertisements to showcase new products in the Oil & Gas industry within 1/3 of the anticipated timeline
- Revised a utility patent to effectively communicate the product during the patent process

### MC Pressure Washing

San Antonio, Texas

*Owner & Operator*

September 2017 – August 2020

- Developed a local pressure washing company expanded from 0 to 50 + serviced northern San Antonio residents
- Constructed in-depth logistics plans to increase efficiency by 135% & minimize the risk of operations

## LEADERSHIP & INVOLVEMENT

### Aggie Investment Club

College Station, Texas

*Director of Security Analysis*

August 2020 – Present

- Taught & prepared weekly workshops, case studies, & group activities on financial modeling, current economic events, & finance topics for 133 members increasing average attendance by 92%
- Deepened knowledge of fundamental & technical analysis in equity markets through student collaborations & guest speakers

### AIC Equity Fund ~\$65k AUM

College Station, Texas

*Sector Head – Financials & Real Estate*

August 2023 – Present

- Developed AIC's 1<sup>st</sup> Equity Fund generating TTM 29.48% return & alpha of 1.08% (as of 8/29/2024)
- Led 5 analysts, performed due diligence, & created pitches for public equity investments in the financials & real estate sectors

### FUSE (Finance Using Software & Engineering)

College Station, Texas

*Member*

August 2022 – May 2023

- Created projects on machine & deep learning applications in the financial markets through student lead projects

## HONORS, COMMUNITY ACTIVITIES, INTERESTS, & CERTIFICATIONS

**Honors:** DAWG Award, 1<sup>st</sup> place CBP Loan Committee Presentation, Rose Bowl Participant, Macy's Thanksgiving Day Participant, Consistent BOA & UIL State Band Finalist, Multiple DECA State Qualifier, National Honor Society

**Community Activities:** The Big Event, Children's Hunger Fund, NEISD Drumline Performances, Volunteer Pressure Washing

**Interests:** Drumming, BBQ, Cooking, Golf, Working Out

**Certificates:** Risk Management Association Credit Essentials Certificate