

Sam Poppen

630-383-1166 | spop721@tamu.edu | www.linkedin.com/in/samuel-poppen

EDUCATION

Texas A&M University, Mays Business School College Station, TX
Master of Science in Real Estate GPA: 3.77 May 2025

Texas A&M University College Station, TX
Bachelor of Science in Industrial Distribution May 2023

EXPERIENCE

Hall Structured Finance Dallas, TX
Underwriting Summer Analyst June 2024 – August 2024

- Worked with the Underwriting team to screen deals financials and market analysis, as well as prepare deal memos for investment committee review. Screening 20+ deals worth 750M+ in loan requests
- Sat in on investment committee meetings, learning leadership teams investment strategy and view of market
- Presented capital market research to underwriting, capital markets and leadership team leading up to companywide Planning Meeting

Greystar Chicago, IL
Property Management Intern June 2023 – September 2023

- Conducted all aspects of leasing process, closing 20+ leasing agreements, while working with team to maintain occupancy rate of 97%
- Operated closely with property management team and corporate teams to learn nuances of both areas of operations in property management
- Prepared final assessment of experience for corporate team to provide insight on future intern program

SRS/Heritage Family of Companies Houston, TX
Management Intern June 2022 – August 2022

- Rotated through counter sales, outside sales, management, inventory, and procurement departments to gain understanding of all aspects of warehouse distribution branch
- Piloted sales project with Regional Vice President and Area Managers for new branches and acquired companies to grow their sales book and expansion plans, conducting research and analysis for the team

LEADERSHIP & INVOLVEMENT

Master of Real Estate Student Society College Station, TX
Internal Chair August 2024 – May 2025

- Plan program field trip as well as offsite board event, overseeing team of volunteers to help the process
- Act as liaison for Program Coordinator and Board members regarding program field trip activities

Aggie Men's Alliance College Station, TX
Special Events Officer November 2021 – May 2023

- Managed team of 4 officers as well as upwards of 50 members to complete Chilifest Music Festival team plot of land, creating and managing a budget with sales revenue of over \$100K
- Coordinated 3 out of town trips per year, with excursions and housing for roughly 150 active members and guests, resulting in networking and bonding experiences, with varying budgets from \$5k-\$50k per event

Sigma Delta Honors Society College Station, TX
Vice President April 2021 – December 2022

- Collaborated with team of 6 to develop industry club to promote eligible students to employers through networking events and other activities

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Microsoft Office, Excel, Google Apps

Certifications & Training: REFM REFAI Certification, REFM Excel Bootcamp Levels 1,2,3

Activities: Aggie Mens Alliance, REAL, ACRE, AREA, MRE Student Society, PAID, Sigma Delta Honors

Interests: Commercial Real Estate Development, Industrial Real Estate, Hospitality Real Estate