

# Matthew Cobb

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## EDUCATION

**Texas A&M University, Mays Business School**  
*Master of Science in Real Estate*

College Station, Texas  
May 2026

**Texas A&M University, Mays Business School**  
*Bachelor of Business Administration in Finance*  
GPA: 3.78/4.00

College Station, Texas  
May 2025

## EXPERIENCE

**Comerica Bank**  
*Commercial Banking Intern*

Dallas, Texas  
June 2024 – August 2024

- Collaborated with the US Banking team to facilitate loans to companies with annual revenues exceeding \$500,000,000
- Developed credit analysis skills by evaluating financial statements of public and private companies
- Created and presented a comprehensive report on potential lending opportunities to support the relationship management team to increase future revenue
- Collaborated with peers to create a competition-winning Capstone project focused on leveraging AI to enhance relationship management

**Practice Real Estate Group**  
*Tenant Representation Intern*

Dallas, Texas  
May 2023 – August 2023

- Analyzed properties within various asset classes using CoStar software to identify opportunities for clients
- Developed comparable data sets to assist with valuating prospective properties
- Collaborated with other agents to analyze lease agreements, and communicated with hundreds of brokers
- Drafted and summarized clients' letters of intent during lease negotiations to close deals

## LEADERSHIP & PROFESSIONAL DEVELOPMENT

**CBRE Capital Markets**  
*Loan Servicing & Asset Management Fellowship*

Remote  
October 2024 – November 2024

- Participated in a 5-week virtual Fellowship program to explore the various facets of Loan Servicing & Asset Management at CBRE, including an understanding of entry-level roles/responsibilities at the firm
- Focused on concepts directly related to the industry, such as investor reporting, portfolio management, reserve draws, property insurance, taxes, and cash processing

**Aggie Real Estate Club**  
*External Event Coordinator & Founding Member*

College Station, Texas  
August 2024 – Present

- Allocated a semester budget of \$18,000 to plan learning and networking events and opportunities for members to meet real estate professionals
- Served as a member of the inaugural Aggie Real Estate Club leadership team with external board guidance to strengthen the Aggie real estate presence in the state of Texas

**Freshman Leaders in Progress (FLIP)**  
*Member/Big*

College Station, Texas  
September 2021 – May 2023

- Selected from over 1,000 applicants into a group of 56 freshmen based on leadership skills
- Mentored 2 freshmen and made them feel welcomed at Texas A&M by helping them make connections
- Volunteered and contributed to 3 public service initiatives each year to benefit the surrounding community

## SKILLS, ACTIVITIES & INTERESTS

**Technical Skills:** Microsoft Excel, Microsoft Word, Microsoft PowerPoint, CoStar

**Activities & Interests:** Investing, Real Estate, Sports, Traveling, Fitness, Hiking