

Austin Fargo

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Education

Texas A&M University, Mays Business School

Master of Real Estate

College Station, Texas

May 2026

Texas A&M University, College of Agriculture & Life Sciences

Bachelor of Agricultural Economics, Real Estate Finance Pathway

GPA: 3.84/4.0

College Station, Texas

December 2024

Experience

First Continental

Intern

Houston, Texas

June 2024-August 2024

Private lending company that provides non-recourse lot acquisition and development financing

- Assisted in loan origination underwriting and LTV analysis that resulted in the financing of multiple new deals
- Modified repayment schedules due to delays in the development process to update borrowing bases
- Created loan repayment timeline models to assist in suspense account management

David Weekley Homes

Intern- Development Finance Team

Houston, Texas

June 2023-August 2023

Largest privately held homebuilding company in the nation with active markets across the country

- Developed financial models for new and existing projects
- Communicated with banks and mezzanine equity partners for development loans
- Formulated financial analysis on existing development timelines to ensure funding stability

Streetwise Retail Advisors

Intern

Houston, Texas

June 2022-August 2022

Specializes in tenant representation, project leasing, development services and land transaction services

- Updated distribution contacts to learn industry players within the brokerage/tenant representation sphere
- Navigated Costar software to find suitable listings for retail partners
- Created listing analysis on various shopping centers and retail spaces for brokers
- Coordinated with possible tenants for retail locations

Consolidated Property Advisors

Intern

Houston, Texas

June 2021-August 2021

Real estate consulting firm that represents a variety of school districts across the Greater Houston area

- Created Property analysis reports for school sites, admin buildings, and other uses
- Searched markets for property listings suitable for school district use
- Gathered Property information for prospective real estate acquisitions

Leadership

Texas A&M Ducks Unlimited

President

College Station, Texas

December 2024-2025

A top collegiate chapter in the United States that raised over \$130,000 for wildlife habitat and waterfowl conservation

- Manage officer team in daily tasks and future project status meetings
- Organizing agenda for all organization recruitment activities, meetings, and social events
- Oversee fundraising banquets and chapter finances for both corporate and chapter accounts

Skills And interests

Skills: Excel Proficiency, Leadership Experience

Interests: Outdoors, Hunting, Fishing, Golf, Personal Fitness