

Benjamin Chafin

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EDUCATION

Texas A&M University

*Master of Science in Finance
Mays Business School*

College Station, Texas

May 2026

Cumulative GPA: In Progress

Texas A&M University

*Bachelor of Science in Mechanical Engineering
Mays Business School*

College Station, Texas

May 2025

Cumulative GPA: 3.50/4.00

Honors: National Merit Scholar, President's Endowed Scholar

PROFESSIONAL EXPERIENCE

Texas Instruments

Technical Sales Program

TBD

July 2026

BioChoric

Strategy and Business Development Intern

Remote

May 2025 – August 2025

- Identified and evaluated 30 potential strategic partners based on fit, size, and feasibility of product integration, directly supporting executive team in crafting outreach proposals and partnership goals

The Public Thermodynamics Lab

Undergraduate Researcher

College Station, Texas

January 2024 – May 2025

- Developed efficient methods for preserving biological samples by using SQL queries to identify failure points from experimental data and implementing data-optimization strategies to pinpoint solutions which extend storage life by 3 months
- Diagnosed inefficiencies in laboratory systems and created custom testing chamber environments which improved operational success rate by 85% for lab measurement functions

Barrios Technology

Spaceflight Systems Engineering Intern

Houston, Texas

May 2024 – August 2024

- Catalogued and analyzed risks for Intuitive Machines' Lunar Terrain Vehicle proposal with NASA, eliminating \$250,000 in potential operational risks via NASA engineering risk management strategies
- Developed in-house training curriculum for new systems engineering technology, with strategic implementation documentation for company-wide integration across all contracts
- Used Microsoft Power Query to clean and reshape data between Barrios and Northrop Grumman, improving cargo availability by 22% for commercial spacecraft resources

LEADERSHIP & INVOLVEMENT

180 Degrees Consulting

Consulting Team Lead

College Station, Texas

September 2023 – December 2024

- Led strategic planning for nonprofit clients with a team of 6, conducting discovery interviews and refining project goals through iterative sessions to ensure final solution quality
- Designed Customer Relationship Management (CRM) integration and automation dashboards with focused KPIs to pinpoint company pain points, reducing client workload by 25% and increasing revenue growth by 12% year-over-year
- Provided streamlined proposal templates for university partnerships with international nonprofit organization resulting in \$155,000 gained from university funding

The Big Event

Staff Assistant

College Station, Texas

September 2023 – May 2024

- Directed volunteer tasks for over 800 students to serve 50+ underprivileged households in local community via largest student-led volunteer service project in the nation

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Microsoft Office, MS Project, Power BI, MySQL, Python, Google Suite

Certifications & Training: Wall Street Prep Excel, Wall Street Prep PowerPoint, CFA Investment Foundations

Interests: Golf, Cooking Unique Cuisines, Long Distance Running, Coffee Science, Table Tennis