

Aaron Andrade

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EDUCATION

Texas A&M University

*Master of Science in Finance
Mays Business School*

College Station, Texas

May 2028

Cumulative GPA: In Progress

Texas A&M University

*Bachelor of Science in Economics
College of Arts & Science*

College Station, Texas

May 2027

Cumulative GPA: 3.18/4.00

PROFESSIONAL EXPERIENCE

Philp & Associates CPA PC

Finance & Accounting Intern

Missouri City, Texas

June 2025 - July 2025

- Supported preparation of tax returns, financial statements, and bookkeeping records for around 50 individual and small business clients with annual revenues ranging from \$88K–\$3.2M.
- Assisted in building Excel based financial models and cash flow forecasts for seven clients under CPA supervision
- Contributed to month end reconciliations, journal entry adjustments, and year end documentation processes, improving reporting accuracy and audit readiness.

The Commencement Group

*Outside Sales/Management Intern
Outside Sales Intern*

Austin, Texas

May 2025 - June 2025

May 2024 - December 2024

- Managed commencement merchandise across California, Texas, and Washington; drove personal sales up to \$34,000 during weeklong events and trips executing efficient sales' strategies
- Executed 100+ hour weeks with travel teams; supported logistics and maintained performance during events
- Engaged up to 23,000 customers in fast-paced outdoor settings; boosted brand visibility at eight universities

Impac Fleet

Business Development Representative

College Station, Texas

December 2024 – April 2025

- Identified fleet management needs across industries; set appointments covering 3,400+ vehicles nationwide
- Executed cold calls to U.S. decision-makers; built a pipeline tied to \$1.6M+ in monthly fuel spend
- Utilized CRM to track pipeline performance and report sales metrics to leadership which led to generating over 450,000 gallons in estimated monthly fuel volume through qualified leads

LEADERSHIP & INVOLVEMENT

Freshman Organized in Unity & Respect

Financial Director

College Station, Texas

May 2025 – Present

- Manage all financial operations for a student organization of 120+ members, overseeing an account with \$25,000+
- Handle fundraising, budgeting, and expenditures to support events, initiatives, and operational needs while maintain accurate financial records and ensure responsible use of funds across all organizational activities

Bedford Residence Assisted Living

Finance & Valuation Project

Houston, Texas

June 2025 - July 2025

- Built Excel models to forecast revenue, expenses, and cash flow for a \$90K/month assisted living facility
- Conducted business valuation using DCF and comparable company analysis, estimating the company at \$3.5M
- Delivered summary reports with financial insights to support strategic planning and decision-making

SKILLS, ACTIVITIES & INTERESTS

Certifications & Training: Wall Street Prep Excel, Wall Street Prep PowerPoint, Khan Academy Finance and Capital Markets

Relevant Courses: Corporate Finance, Economic Data Analysis, Macroeconomic Theory, Economic Development

Activities: Aggie Investment Club, Volunteer with Village Program, Bible Study Leader

Interests: Soccer, Acoustic Guitar, Tennis, Hiking, Skydiving, Photography, Traveling