

Jackson Boyle

(325829-6341 • Wimberley, TX • jackrboyle05@gmail.com)

EDUCATION

Texas A&M University

*Master of Science in Finance
Mays Business School*

College Station, Texas

May 2028

Cumulative GPA: 4.00/4.00

Texas A&M University

*Bachelor of Science in Industrial Distribution
College of Engineering*

College Station, Texas

May 2027

Cumulative GPA: 3.49/4.00

PROFESSIONAL EXPERIENCE

First Financial Bank Texas

Incoming Credit Analyst Intern

Abilene, Texas

May 2026 – August 2026

Keating Auto Group

Summer Sales Intern

San Marcos, Texas

May 2025 – August 2025

- Assisted in closing over 30 vehicles deals by supporting senior sales reps with lead development, customer presentations, and price negotiations, using active listening to focus on trust-building and maintaining momentum in the sales process
- Delivered 100+ personalized test drive experiences, highlighting how each vehicle's features resolved pain points of individual clients while handling an estimated 500+ customer objections
- Generated approximately \$300,000 in sales and followed up on a minimum of 30 leads daily using CRM tools, strengthening pipeline consistency, and gaining an understating of full-cycle vehicle sales from initial engagement to delivery

Alexis Pointe Retirement Village

Food and Beverage Specialist

Wimberley, Texas

May 2024 – August 2024

- Coordinated food service operations across three dining halls, ensuring timely, high-quality meal delivery for 75+ residents daily while maintaining a warm and welcoming dining environment
- Prepared and served multiple daily menu specials, carefully adapting meals to meet individual dietary restrictions, allergies, and personal preferences to support resident health and satisfaction
- Upheld resort-style service standards by efficiently multitasking in a fast-paced environment, demonstrating strong attention to detail and consistent communication with kitchen and care staff

Lake Life Boat Rentals and Towing

Boat Captain

Canyon Lake, Texas

April 2022 – August 2023

- Managed customer logistics including scheduling and communicating, and enhanced operational efficiencies by managing trailer logistics including sanitation, transportation, and storage
- Guided 50+ boat tours, providing engaging commentary and ensuring passenger safety while delivering top-tier experiences

LEADERSHIP & INVOLVEMENT

Aggie Investment Club

Financial Development Program

College Station, Texas

January 2025 – Present

- Attended 15+ training workshops, travel series, and seminars to refine communication, teamwork, and problem-solving skills
- Nurtured networking skills with 150 members by establishing connections with upperclassmen and alumni guest speakers
- Broadened scope of financial literacy into more complex markets and securities, including equity, derivatives, and bonds

Progressively Reaching Excellence in Professionalism

Leadership Development Committee

College Station, Texas

September 2023 – May 2025

- Collaborated with Leadership Development executives to facilitate weekly professional meetings by contacting guest speakers to present at meetings and provided personalized introductions before presentations
- Organized structured professional events such as etiquette dinners, case competitions, and resume workshops to enhance members' knowledge of professionalism in various facets

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Excel, PowerPoint, Python

Certifications & Training: FINRA SIE, Wall Street Prep Excel, Wall Street Prep PowerPoint, CFA Investment Foundations

Relevant Courses: Sales Engineering, Business Information Systems, Corporate Finance

Activities: STEM to Stocks, PREP, PAID

Interests: Golf, Bouldering, Lead-climbing, Power Lifting, Boating, Football, Basketball