

Joe Ballard

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EDUCATION

Texas A&M University, Mays Business School
Master of Science in Real Estate

College Station, TX
December 2026

Texas A&M University, Mays Business School
Bachelor of Business Administration in Finance

College Station, TX
May 2025

EXPERIENCE

Jersey Mike's Subs

Bryan, TX

Shift Leader

July 2024 – Present

- Oversaw and managed daily operations and personnel facilitating \$1500-\$3000 in sales per shift
- Innovated the dressing process by implementing the new practice of instructing the wrapper to put new toppings on the lid of the sandwich while the sprinkler handles main toppings conserving time and labor-hours while increasing customers sales capacity in the immediate time-frame

Team Member

March 2022 – July 2024

- Cooperated with three to six other team members to prepare menu items to customer specifications and treat patrons with the utmost sincere respect guaranteeing the best customer service experience

Draconian Lounge

College Station, TX

Floor Crew

January 2024 – July 2024

- Collaborated with one to five other team members to regulate the bar floor and ensure compliance with policy creating a safe and positive environment for customers and employees
- Led team's efforts to validate identification of customers confirming that federal regulations were enforced

LEADERSHIP & INVOLVEMENT

The Real Estate Council of Dallas

Dallas, TX

Member

June 2025 – Present

- Attended networking and professional development events to further my understanding of the industry and connect me with professionals to guide my career advancement
- Participated in the annual Young Guns Rising to the Top speaker series highlighting key aspects and intricacies of the industry for young real estate professionals

Aggie Real Estate Network/Club

College Station, TX

Member

April 2025 – Present

- Regularly engaged in meetings including official business as well as speaker panels
- Heeded incredible insights and advice from the exceptional speaker panels at the AREN summer conference

Kappa Sigma Fraternity

College Station, TX

Assistant Treasurer

February 2024– May 2024

- Assisted treasurer in budget reconciliation as well as financial affairs in other functional areas of the chapter

Member

February 2023– May 2025

- Worked to prepare and execute Wicked Woods, Drive-In, and Battle of the Bands philanthropy including mowing pasture and leveling the drive for the aforementioned event space
- Conspired alongside 200 plus other members to further our academic and career pursuits by sharing experiences and opportunities as well as workshopping the conveyance of these elements on the resume

SKILLS, ACTIVITIES & INTERESTS

Certifications & Training: Microsoft Office Certified, Kirsch & Linneman REFI

Activities: Big Event Philanthropy, Club Tennis, Pickleball

Interests: College Football, Playing Golf and Tennis, Travel, Fishing, Shooting, Country and Rock Concerts