

# Gabriel Hird

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## EDUCATION

**Texas A&M University, Mays Business School**  
*Master of Real Estate*

College Station, TX  
December 2026

**Texas A&M University, Mays Business School**  
*Bachelor of Business Administration in Finance*  
GPA: 3.74/4.0

College Station, TX  
May 2023

## EXPERIENCE

**LGI Homes, Inc.**

*Production Analyst*

The Woodlands, TX

July 2023 – Present

- Negotiated over 50 manufacturer rebate agreements, increasing rebate income per home by 8% YOY
- Analyzed budget to actual variances, leading to the recovery of \$400K in city permit credits
- Automated overtime pay calculations for 700+ timesheets each pay cycle across 35 employees, reducing HR manual processing time by 8+ hours per period
- Developed a new filing system in warranty database that allowed team to generate multi-community reports, increasing efficiency and transparency
- Coordinated with three departments to execute a \$200K charitable giving initiative and created a standardized manual to streamline future efforts

**Hird Investments, LLC**

*Real Estate Acquisitions and Development Assistant*

The Woodlands, TX

September 2017 – Present

- Evaluated dozens of investment properties over several years, conducting market comps and pricing analyses
- Supported development activities including conceptual planning and marketing strategy
- Managed 1-2 property listings at a time during active periods, handling customer inquiries and coordinating efforts to maximize exposure and sales

**Texas A&M University**

*Teaching Assistant, Finance 341*

College Station, TX

January 2021 – May 2023

- Hosted office hours twice weekly, broadening students' understanding of financial concepts
- Handled test preparation, exam proctoring, and grading of quizzes for 600+ students per semester

**WorkHub Developments, LLC**

*Intern, Operations Assistant*

The Woodlands, TX

July 2021 – August 2021

- Researched and identified potential development sites aligned with company investment criteria
- Engaged with brokers to gather information and evaluate property suitability
- Compiled and presented detailed site reports and development summaries to the lead developer

## LEADERSHIP & INVOLVEMENT

**Real Estate Aggies in Leadership, Texas A&M University**

*Co-Founder, Vice President*

College Station, TX

October 2021 – May 2023

- Collaborated with a 6-person officer team to coordinate the creation of Real Estate Aggies in Leadership
- Recruited over 200 students interested in learning about Real Estate and being part of a community full of like-minded individuals

## SKILLS, ACTIVITIES & INTERESTS

**Technical Skills:** Excel, PowerPoint, Visio, Corrigo Enterprise

**Activities:** A&M Wakeboarding Team, Christian Business Leaders, Volunteer at Memorial Hermann Hospital

**Interests:** Real Estate Development, Formula One Racing, Astronomy